



UNITEX USB LTO Data Storage System



**Distribution Partner
in Canada**

February, 2021
UNITEX Corporation

Corporate Profile

UNITEX



Innovative Data Storage Solution Provider

Corporate Profile

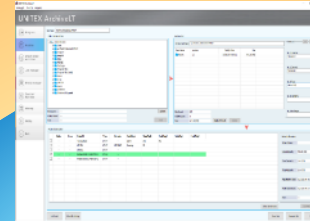
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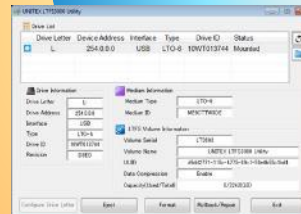
LTO data storage system



Hardware



Software



Established: 1990

Location: Sagami-hara city, Japan

**Product: LTO System / Multi Optical Disk System /
Data Management System**

Why the UNITEX LTO System?

LTO Tape Drive



The world's only USB LTO tape drive






USB
model



USB/SAS
model



History of LTO

Year	2000-2009	2010-2021
<p>LTFS File System</p>		 <p>Drag & Drop operation</p>
<p>SAS interface LTO device</p> 	<p>LT01 LT02 LT03 LT04</p> <p>Highly specialized, Connect to a Server</p>	<p>LT05 LT06 LT07 LT08</p>
<p>UNITEX USB interface LTO device</p> 		<p>LT05 LT06 LT07 LT08</p> <p>Easy to use, Connect to any USB devices</p>

Other Company's SAS LTO system



LTO Drive



SAS cable



HBA adaptor



Server Workstation

Fixed



Limited device



Not easy

UNITEX High Speed USB LTO system

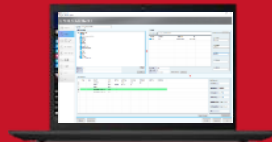


LT80H USB

- 30TB capacity
- 240MB/sec High speed



USB cable



Laptop PC
Server, Workstation

Lots of
USB
device



Any-
where

Easy



Why the UNITEX LTO System?

LTFS Software



Data source

HDD

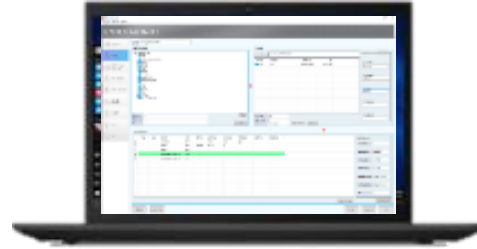
SSD

USB

NAS



LTFS/Backup Software and LTO drive



Laptop PC
Workstation
Server
+

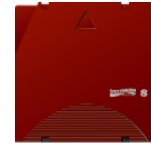
LTFS or Backup
Software



Archive

Retrieve

Data
Management



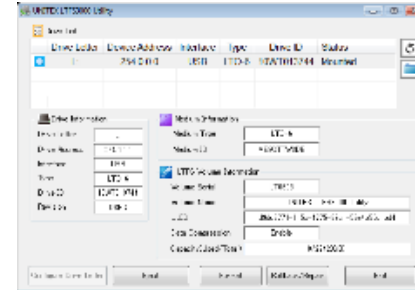
Shelf management

**UNITEX has provided "In house
Developed LTFS Software"**

LTFS3000

Standard LTFS Software

“Bundled with LTO device”



FASTapeLT

Optional Copy Software

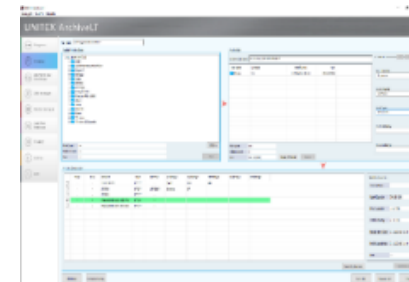
“Verification” “Simultaneous Copy”



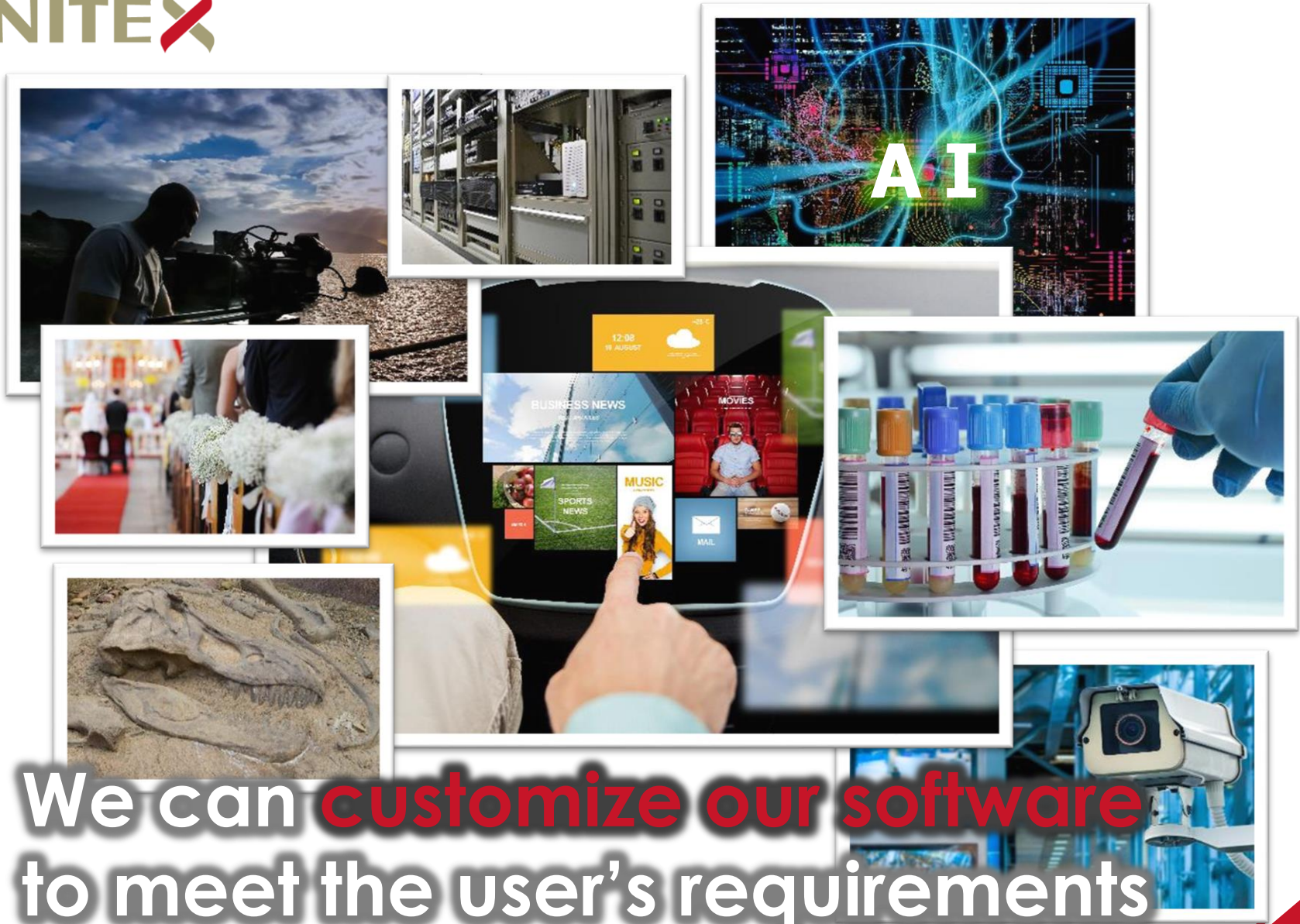
ArchiveLT

Optional Archive Software

“Metadata” “Data Management”



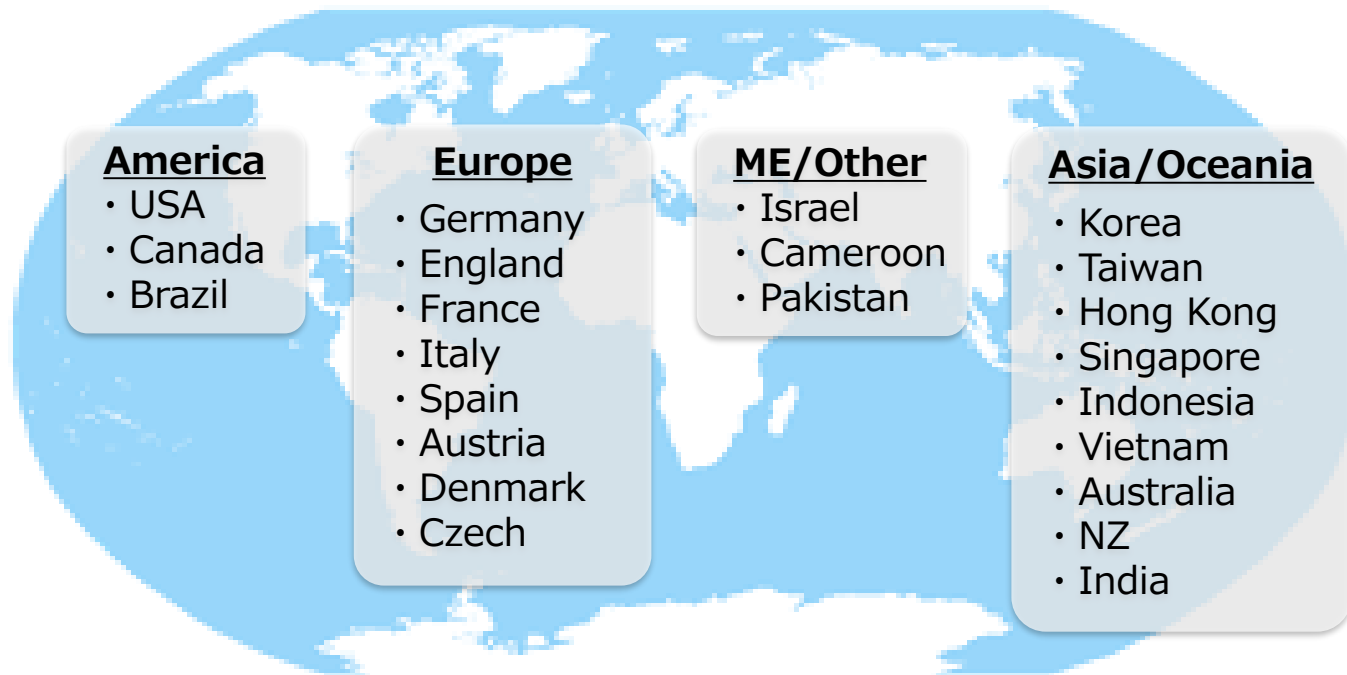
In-house Developed LTFS Software



We can **customize our software** to meet the user's requirements

23 countries

Launched UNITEX USB LTO system



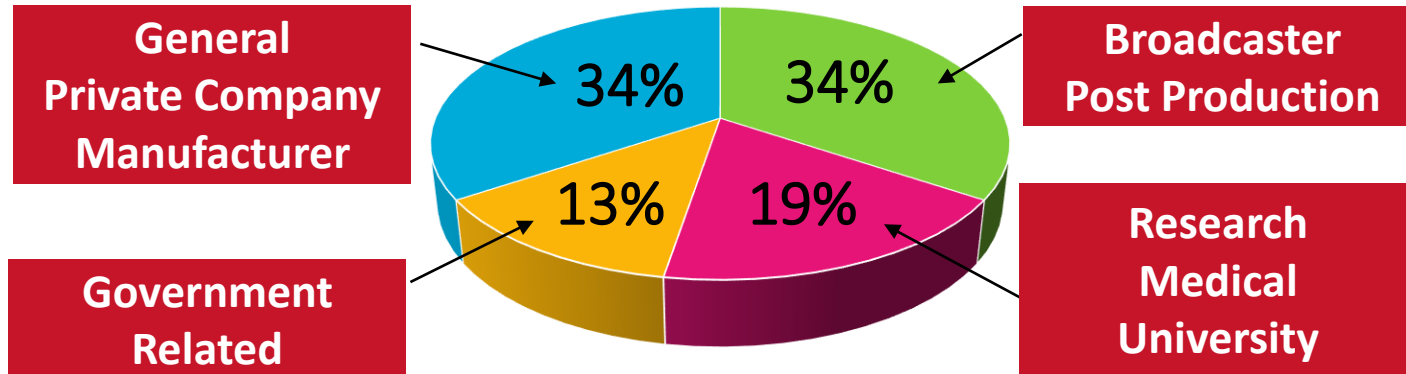
Sales by Industry



Italy RAI

India Doordarshan

Taiwan Videoland



University of Michigan



University of Columbia





Distribution Partner in Canada

- ✓ **Wide range of sales channel and customers for IT related product**
- ✓ **Technical support**



LT80H USB LTO8 tape drive

Thank you

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